

## **References**

*Baltzell, C. and Dentler, R., Selecting American School Principals: A Research Report, Cambridge Massachussetts, Abt Associates, 1983.*

*Beare, H., Caldwell, B. and Millikan, R., Dimensions of Leadership in Leadership ad Teams in Educational Management (Eds.), Crawford, M., Kydd, L. and Riches, C., Buckingham, Open University Press, 1998*

*Bennis, W. and Nanus, B., Leaders, New York: Harper and Row, 1985.*

*Busher, H. and Saran, R., Managing Staff Professionally, Busher, H. and Saran, R.(Eds.), Managing Teachers as Professionals in Schools, London, Kogan Page, 1995.*

*De Pree, M., Leadership is an Art, London, Arrow, 1994.*

*Diwan, P., Human Resource Management, Kuala Lumpur, Golden Books Centre SDNBHD, 1999.*

*Evans, D. W. and Hood, P. J., Managerial Behaviour and School Effectiveness: An international Perspective, Unpublished, 1997.*

*Everaert, P. J., Emotions, Tempo and Timing in Managing People, The Organisation of the Future (Eds.), Hesselbein, F., Goldsmith, M. and Beckhard, R., New York, Jossey Bass, 1997.*

*Fidler, B., Russell, S. and Simkins, T., Overview, Fidler, B., Russell, S. and Simkins, T (Eds.), Choices for Choices for Self-Managing Schools: Autonomy and Accountability, London, Paul Chapman Publishing, 1997.*

*Fullan, M., The Meaning of change, Toronto, Jossey-Bass, 1982.*

*Garrett, V., Managing Change, Davies, B. and Ellison, B. (Eds.), School Leadership for the 21st Century, London, Routledge, 1997.*

*Grace, G., School Leadership: Beyond Education Management, London, Falmer, 1995.*

*Hall, V., Managing Staff, Fidler B., Russell S. and Simkins T. (Eds.), Choices for Self-Managing Schools: Autonomy and Accountability, London, Paul Chapman Publishing, 1997.*

*Hall, D. and Nougaim, K., "An Examination of Maslow's Needs Hierarchy in an Organisational Setting", Organisational Behaviour And Human Performance, Vol.3, No.1, pp12-35, Feb-*

ruary 1968.

Herman, J. J. and Herman, L. L., *Making Change Happen: Practical Planning for School Leaders*, California, Crown Press, 1994.

Hood, P. J., *A Critical Analysis of School Leadership in a Developing Country*, Unpublished: Ashcroft International Business School, 2000.

Hopkins, D., Ainscow, M. and West, M., *School Improvement in an Era of Change*, London, Cassell, 1994.

Kanter, R. M., *Restoring People to the Heart of the Organisation of the Future*, *The Organisation of the Future* (Eds.), Hesselbein, F., Goldsmith, M. and Beckhard, R., New York, Jossey Bass, 1997.

Kempner, T. (Ed.), *A Handbook of Management*, London: Penguin, 1971.

Lewin, K., *Field Theory in Social Science*, New York, Harper, 1951.

McGregor, D., *The Human Side of Enterprise*, New York, McGraw Hill Book Company, 1960.

Maslow, A., *A Theory of Work Motivation Psychological Review*, Vol. 50, No. 4, pp.370-396, 1954.

Meyer, B., "Selecting Principals: The Chance Factor", *Principal Matters*, Vol. 7, No. 3, 1995.

Middlewood, D., *Managing Staff Development*, Bush T. and Middlewood D. (Eds.), *Managing People In Education*, London, Paul Chapman Publishing, 1997.

Morgan, C., Hall V. and Mackay, H., *The Selection of Secondary Headteachers*, Milton Keynes, Open University Press, 1983.

Morgan, G., *Images of Organisation*, Newbury Park, Sage, 1986.

Nilakant, V. and Ramnarayan, *Managing Organisation Change*, London, Response Books, 1998.

Paton, R. A. and McCalman, *Change Management: A Guide to Effective Implementation*, New Delhi, Response Books, 2000.

Porter, L. W., "Job Attitudes in Management", *Journal of Applied Psychology*, Vol. 46, No. 6, pp 375-387, December 1962.

Prestine, N. A., *Completing the Essential Schools Metaphor: Principal as Enabler Paper presented at the Annual Meeting of the American Educational Research Association*, Chicago, 1991.

Rajput, J. S., *Education in a Changing World: Fallacies and Forces*, New Delhi, Vikas, 1999.

Revans, R., *The ABC of Action Learning*, London, Chartwell-Bratt, 1983.

Riches, C., *Managing for People and Performance In Managing People in Education*, London, Paul Chapman Publishing, 1997.

Riches, C. and Morgan, C., *Human Resource Management in Education*, Milton Keynes, Open University Press, 1989.

Rosenholtz, S. J., *Teachers' Workplace: The Social Organisation of Schools*, New York, Longman, 1989.

Sawatzki, M., *Leading and managing Staff for High Performance*, Davies, B. and Ellison, L. (Eds.), *School Leadership for the 21st Century A Competency and Knowledge Approach*, London, Routledge, 1997.

Senge, P., *The Dance of Change: The Challenges of Sustaining Momentum in Learning Organisations*, London, Currency Doubleday, 1999.

Sheikh, A. M., *Human Resource Development and Management*, New Delhi, S. Chand and Co. Ltd., 1999.

Southworth, G., *Staff Selection or by Appointment?*, Southworth G. (Ed.), *Readings in Primary School Management*, Lewes, Falmer Press, 1987.

Southworth, G., *Staff Selection in the Primary School*, London, Blackwell, 1990.

Southworth, G., "School Leadership and School Development: Reflections from Research", *School Organisation*, Vol. 13, No.1, pp. 73-87, 1993.

Stoll, L. and Fink, D., *Changing our Schools*, Buckingham, Open University Press, 1996.

Van Halen, B., "We Can Do it Better", *Principal Matters*, Vol. 7, No. 3, pp. 14-15, 1995.

Wallace, M. and Hall, V., *Inside the SMT: Teamwork in Secondary School Management*, London, Paul Chapman Publishing Limited, 1994.

West-Burnham, J., *Leading and Managing for Quality*, Davies B. and Ellison L. (Eds.), *School Leadership for the 21st Century a Competency and Knowledge Approach*, London, Routledge, 1997.

Whitaker, P., *Managing change in Schools*, Buckingham, Open University Press, 1995.