## **FEMININITY AS A MANAGERIAL VALUE**

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## ABSTRACT

Many managers have in their minds a set of personal characteristics and behaviours which are considered to be key determinants of effective subordinate performance. This paper attempts to classify these characteristics and behaviours in terms of "feminine" and "masculine". The possible reasons for the predominance of femininity as a managerial value, as reflected in the research findings, are, it is suggested, primarily cultural. A harmonious blend of feminine and masculine qualities, the paper argues, will help improve organizational performance.